

Designing Successful Grant Proposals



HARRIS-STOWE
STATE UNIVERSITY



Overview

- Key Considerations to determine Suitability Justification to Apply
- Elements in Successful Grant Writing Do's and Don'ts

Suitability

- Knowledge of Funder
- Alignment with Vision/Mission
- Need in your Community
- Current Experience

Suitability

- Expected Outcomes
- Local Competition
- Track Record
- Existing Staffing

Suitability

- Adequate Facilities
- Fiscal Infrastructure
- Payment Terms
- Scoring Criteria

Full Cost vs 'Overhead'

Full costs include all of these elements



Key Registrations

- IRS 501(c)3 Determination Letter
- Employer Identification Number (EIN)
- Unique Entity Identifier (UEI)
- System Award Management (SAM)

Registration

- Grants.gov Registration

Project Narrative

- Statement of Need
- Project Design (Approach)
- Organizational Capacity
- Performance and Evaluation
- Budget & Justification

Logic Model

Inputs	Target Pop/Activities	Outputs	Outcomes	Impacts
<p>Existing Resources</p> <ol style="list-style-type: none"> 1. Staff 2. Facilities 3. Programs 4. Experience 5. Funding 6. Partners 	<ol style="list-style-type: none"> 1. Who you are serving 2. Training 3. Life coaching 4. Mentoring 5. Education 6. Skills training 7. Certifications 8. Employment 9. Community events 	<ol style="list-style-type: none"> 1. Recruitment 2. Enrollment 3. # Trainings 4. Progress Reporting 5. # Training completions 	<ol style="list-style-type: none"> 1. Increase in knowledge 2. Improvement in education status 3. Increase in job readiness 4. Improvement in employment status 	<ol style="list-style-type: none"> 1. Reduction in poverty 2. Reduction in recidivism 3. Steady employment w/ increased wages 1. Fewer problems with substance abuse 2. Increased self-confidence

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Final Tips

- Grant writing is a team effort
- Participate in any technical assistance calls/webinars
- Don't submit late

Final Tips

- Just answer the questions
- Don't use “fancy” words
- Review everything thoroughly