

FUNDING FOR FOUNDERS



HARRIS-STOWE
STATE UNIVERSITY



Organization Annual Budget

INCOME	TOTAL	PROGRAMS	M&A
Events/Fundraising			
Grants			
Family Foundations			
Corporate			
Individual			
Board			
Other/Earned Income			
Total	\$0.00	\$0.00	\$0.00



Organization Annual Budget

EXPENSES	TOTAL	PROGRAMS	M&A
Salaries			
Fringe			
Accounting (Audit, Software, Payroll)			
Advertising			
Automobile			
Bank Fees			
Conferences and seminars			
Meals			

Organization Annual Budget

EXPENSES	TOTAL	PROGRAMS	M&A
Contract services			
Dues and subscriptions			
Equipment Rental			
Fundraising			
Gifts			
Insurance			
Maintenance			
Office supplies			



Organization Annual Budget

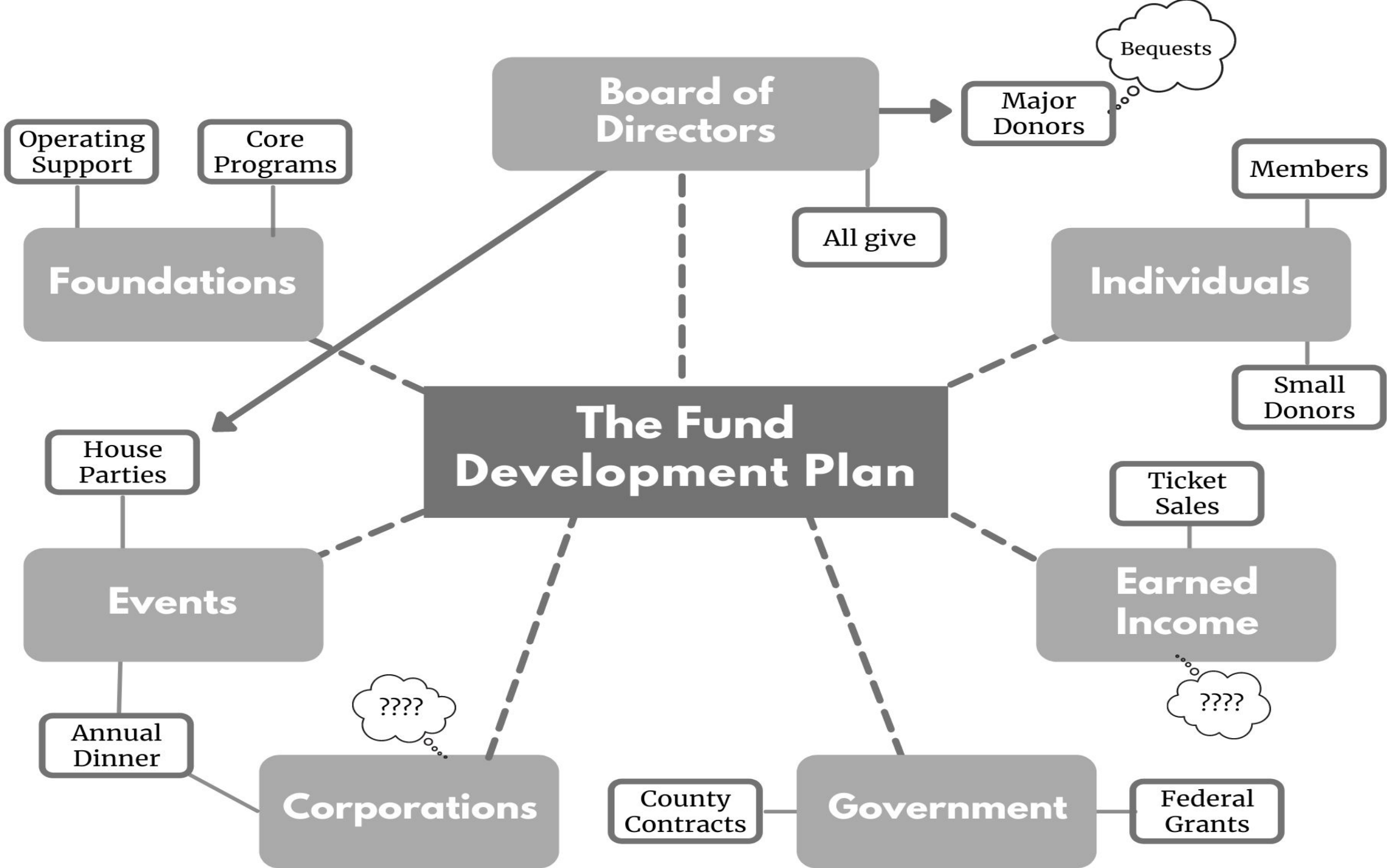
EXPENSES	TOTAL	PROGRAMS	M&A
Postage			
Printing			
Rent			
Repairs & Maintenance			
Staff training			
Tax and Licenses			
Technology			
Telephone			

Organization Annual Budget

EXPENSES	TOTAL	PROGRAMS	M&A
Travel			
Utilities			
Total Expenses	\$0.00	\$0.00	\$0.00
Reserves			
Total Expenses Plus Reserves	\$0.00	\$0.00	\$0.00



Mapping A World of Funding Opportunities



Matrix for Funding Source Planning

	TOTAL	Q1	Q2	Q3	Q4
Individuals					
Memberships					
Direct mail campaign					
Events					
Cultivating major donors					
Planned giving					
Volunteer opportunities					
Board all gives					
Other:					

Matrix for Funding Source Planning

	TOTAL	Q1	Q2	Q3	Q4
Foundations					
Large/National Foundations					
Regional Foundations					
Family and community foundations					
Corporate-based foundations					
Donor Advised Funds					
Other:					

Matrix for Funding Source Planning

	TOTAL	Q1	Q2	Q3	Q4
Corporate/Business					
Corporate giving (grants) programs					
In-kind gifts programs					
Sponsorships					
Retail					
Other:					
Other:					

Matrix for Funding Source Planning

	TOTAL	Q1	Q2	Q3	Q4
Government					
Federal Grants					
State Grants					
Sponsorships					
Local Grants					
Contracts					



Matrix for Funding Source Planning

	TOTAL	Q1	Q2	Q3	Q4
Other/Miscellaneous					
Earned income (specify)					
Religious institutions					
United Way & other federated					
Kiwanis, Lions, Professional groups					
Labor Unions					
Other:					